# 廣告對於現金增資宣告期間 股價反應的影響

### 羅仙法\* 蘇玄啟

本研究檢視兩項假說:「訊息傳遞假說」與「營私工具假說」, 以探討現金增資宣告前的廣告活動對於宣告期間股價反應的影響。 研究樣本涵蓋 1989 年至 2008 年間,從事現金增資宣告的美國公司。 研究結果顯示,平均而言,相較於宣告前從事異常廣告縮減的公司, 在宣告前從事異常廣告支出的公司,其宣告期間異常報酬率的下跌 幅度顯著較少。此結果支持「訊息傳遞假說」,表示市場投資人傾向 將公司的廣告支出政策視為一項傳遞公司真實價值,藉以降低資訊 不對稱的管道。在控制現金增資宣告前的財務分析師追隨活動後, 本文整體研究結果依然成立。

關鍵詞:現金增資、資訊不對稱、廣告、分析師追隨。

<sup>\*</sup> 聯繫作者:羅仙法,逢甲大學財務金融學系副教授,聯絡地址:40724 台中市西屯區文華路 100 號。聯絡電話:04-24517250 轉 4157。蘇玄啟為國立高雄第一科技大學財務管理系助理教授。作者感謝兩位匿名審查者的評論建議,致使本文更臻於完善。

## The Impact of Advertising on Share-Price Reaction during Seasoned Equity Offerings Announcements

### Alpha Lowe\*

Associate Professor, Department of Finance, Feng Chia University

#### Xuan-Qi Su

Assistant Professor, Department of Finance, National Kaohsiung First University of Science and Technology

This paper studies the impact of the pre-announcement advertising activity on share-price reaction during seasoned equity offerings (SEOs) announcements by testing two sets of hypotheses: the information signaling hypothesis and the self-benefit tool hypothesis. In a sample of U.S. firms that undertake SEOs announcements from 1989 through 2008, we find that the average announcement-period abnormal return for firms with pre-announcement abnormal advertising expenditures is significantly less negative than for those with pre-announcement abnormal shrinkage in advertising. Consistent with the information signaling hypothesis, our evidence suggests that market investors tend to view advertising expenditure policy as a channel to signal firm's intrinsic value, which should lead to a reduction in information asymmetry. Our overall results still hold when controlling for pre-announcement analyst coverage.

**Keywords**: Seasoned Equity Offerings, Information Asymmetry, Advertising, Analyst Coverage.

<sup>\*</sup> Corresponding author: Alpha Lowe, associate professor. Department of Finance at Feng Chia University, No. 100 Wenhwa Rd., Seatwen, Taichung, Taiwan 40724, ROC. Tel: 04-24517250 ext. 4157. The authors would like to express the sincere appreciation to two anonymous referees for their valuable suggestions and comments which improved this paper.